

***Firm Brochure - January 1, 2022***

**E. Batoff & Co., Inc.**

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This brochure provides information about the qualifications and business practices of E Batoff & Co., Inc. If you have any questions about the contents of this brochure, please contact us at the above telephone number and/or email address. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about E.Batoff & Co., Inc. also is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**MATERIAL CHANGES**

None

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## ADVISORY BUSINESS

E. Batoff & Co., Inc. (EBCO) offers long-term investment strategies which employ index and passive investment-type mutual funds and exchange traded funds as a preferred method of investing. Actively managed mutual funds and individual securities may also be utilized for long-term investment objectives. Equity and fixed income allocations are tailored to the individual needs and risk tolerance of each client, and diversified targeted asset allocations are designed to capture the historic risk premiums associated with them. Because it can be tailored specifically to the risk preferences of the individual client, this strategy can be employed by growth oriented as well as more conservative investors.

The company has been in business since 2003. The principal owners are Edward L. Batoff and Evan R. Batoff. As of December 31, 2021, client assets under management were over \$100 million. All assets are managed on a discretionary basis.

The following is a summary of the education and business experience of the investment advisors and supervisors for EBCO:

Edward L. Batoff, President, E. Batoff & Co., Inc.

Date of Birth: Nov. 29, 1936

Education: Temple University, 1954-57, B.S., Accounting, With Honors; Univ. of Pennsylvania Law School, 1957-60, J.D., Cum Laude

Five Year Business Background: President, E. Batoff & Co., Inc.

Evan R. Batoff, Vice-President, E. Batoff & Co., Inc.

Date of Birth: June 13, 1969

Education: Cornell University, 1987-1991, B.A., Economics and Government, Phi Beta Kappa; University of Florida College of Law, 1991-1995, J.D., With Honors, Master of Laws in Taxation

Five Year Business Background: Vice-President, E. Batoff & Co., Inc.

## **FEES AND COMPENSATION**

EBCO's per annum fees are 0.40% up to \$25,000,000, 0.30% \$25,000,000 to \$50,000,000, and 0.20% above \$50,000,000. For clients invested solely in fixed income securities, the fee is 0.30% up to \$20,000,000, and 0.25% above \$20,000,000.

There is no minimum account size, but the minimum fee is \$4,000 per year. Fees are payable quarterly in arrears, and are computed on the end of month average assets under management for the quarter. In any month where there is an addition or withdrawal of funds under management, the fee on such addition or withdrawal shall computed separately on a pro rata daily basis for the month.

No fees shall be payable in advance. If special circumstances involved in the opening of a Client's account require unusual planning or processing, EBCO may charge a one-time set-up fee, which will be agreed upon in advance with the Client. All of EBCO's fees are in addition to and not a part of any other costs associated with acquisition or ownership of mutual fund shares or any other investments or separately managed accounts.

## **PERFORMANCE BASED FEES**

EBCO does not compute fees based on performance.

## **TYPES OF CLIENTS**

EBCO's clients include individuals, limited liability companies, partnerships, trusts, profit sharing plans, and retirement plans.

## **DISCIPLINARY ACTIONS**

EBCO has never been, and is not now, the subject of any disciplinary action or inquiry by any Federal, State, or other regulatory body or agency.

## **OTHER ACTIVITIES AND AFFILIATIONS**

The Officers and employees of EBCO have no other activities, interests, or affiliations which would represent a conflict of interest with the firm's clients.

## **CODE OF ETHICS AND CONFLICT OF INTEREST**

EBCO (and/or its principals and employees) may invest in mutual fund shares, including the same mutual fund shares that it purchases for clients. As mutual fund share prices are determined once a day at the close of the market, there is no conflict of interest or adverse consequence to clients as a result of such transactions. EBCO (and/or its principals and employees) may, at times, purchase or sell individual stocks. To avoid any conflict of interest, it (and/or they) will not do so within five trading days after the purchase or sale of the same security by a client. EBCO does not have authority to vote client proxies.

EBCO will provide a copy of the firm's Code of Conduct to clients or prospective clients upon request.

## **BROKERAGE PRACTICES**

EBCO's decisions on custodian, brokers, and commission rates are based solely on obtaining the greatest value in services at the lowest cost to its clients. EBCO receives no compensation from any custodian or broker.

## **REVIEW OF ACCOUNTS**

All accounts are reviewed and monitored on a daily basis by and under the supervision of Edward L. Batoff, President, and/or Evan R. Batoff, Vice-President.

EBCO prepares reports on client accounts at least on a quarterly basis. Billing information is prepared on a quarterly basis, and clients may obtain current valuation information directly from the custodian's website on a daily basis.

## **CLIENT REFERRAL AND OTHER COMPENSATION**

EBCO does not pay any fees for client referrals, and it receives no compensation from managing Clients' assets other than as described on Page 3, "FEES AND COMPENSATION".

## **CUSTODY**

TD Ameritrade Institutional Services is the preferred Custodian for Client assets. Charles Schwab is an additional Custodian for Client assets. It is possible that other custodians could be used at the request of a Client. EBCO does not take custody of or act as custodian for Clients' assets.

**INVESTMENT DISCRETION**

EBCO's discretion in deciding which securities should be bought and sold and in what amounts is guided by the target asset allocations and risk parameters set forth in each client's Investment Advisory Agreement.

**VOTING CLIENT SECURITIES**

EBCO does not have authority to vote client proxies.

**FINANCIAL INFORMATION**

EBCO does not require or solicit prepayment of client fees and does not have any financial condition that would impair its ability to meet contractual commitments to clients.